CASE STUDY: CYBER SECURITY MANAGED SERVICES
DEPARTMENT OF HOMELAND SECURITY (DHS) HEADQUARTERS (HQ)

CHALLENGE

In 2014, DHS HQ Risk Management Division (RMD) was seeking to acquire cyber security support services to meet the ever-expanding, and contiually evolving challenges presented by securing DHS systems. RMD sought a solution that would deliver top quality people and services, while maintaining operational flexibility with cost containment.

SOLUTION

Knight Point System's Cyber Security as a Service (SaaS) provided DHS with an acquisition framework that provided exactly the flexibility DHS sought while ensuring top professionals in the field of cyber security are supporting RMD's mission. With our as-a-service model for delivering cyber security services, DHS RMD is able to scale up and scale down their acquisition as new systems are brought on line and older systems are retired. Our model provides DHS with the ability to buy the services they need when they need them without being locked into a fixed cost structure which may exceed or fall short of their needs at different times over the life of the contract. With our as-a-service model, the government is buying by the drink, paying for results, and transfering the cost risk onto KPS.

RESULT

KPS is now managing and executing over 55 task orders and 98 CLINs. Using the SaaS methodology, DHS HQ has achieved the number one ranking on the DHS scorecard for 2014. In addition, DHS HQ manages the SaaS through Acceptable Quality Levels (AQLs) to ensure KPS provides the proper support to DHS. The SaaS model provided DHS HQ much needed improvements in respect to cost savings and rapid scalability of services.

KPS employees have been recognized many times for providing services to the Government that go well beyond the norm. Examples include: In 2014 a KPS employee on the MCS contract was named the DHS HQ Security Engineer of the Year; The COMSEC lead and team have received certificates and letters of recognition for their superb performance in mission execution, training and auditing; KPS' cybersecurity trainer was recognized by our CISO for being vital to putting together the DHS HQ FY15 Q1 IT Security All Hands.

KPS assisted in the security posture of DHS HQ playing a role in RMD's first-place achievement on the DHS FISMA scorecard in 2014. Since the onset of the MCS contract, KPS has supported RMD in the attainment of a monthly top KPS has also been successful in the development of an enterprise level event management system for DHS HQ using Splunk. This work has provided the whole security staff, ISSO, Compliance, SOC and IR with the capabilities to more efficiently execute our mission.

ABOVE & BEYOND

This BPA is an information security as a service (SaaS) contract and KPS receives task orders throughout the year. KPS continuously recruits and maintains a pipeline of cleared candidates ready to support the MCS contract whenever there is a new task order or surge requirement. KPS is currently staffing for 55 Task Orders which includes 98 CLINs. KPS has managed all personnel as required and maintain a low turnover rate. When changeover does occur, KPS have been very efficient in providing qualified resources.

ABOUT KNIGHT POINT

Knight Point Systems, LLC (KPS) was founded in 2005 to address the IT and infrastructure challenges facing Federal government agencies. Since that time, KPS has established itself as one the fastest growing providers of technology and consulting services across Federal government, State and Local government, and commercial enterprises. Our staff maintain expertise spanning a wide spectrum of IT management, technology, and service solutions. We are repeatedly recognized as a "Best Place to Work" for maintaining an exceptional work environment for our employees. KPS is appraised at Capability Maturity Model Integration (CMMI) Level 2 and holds ISO 20000-1:2011 and ISO 27001:2005 certifications. Through KPS' Horizon, our customers are able to consume technology and services traditionally, cloud-enable their data centers on premises through our 'as a Service' offerings, or transition services off premises to KPS' cloud environment.

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